



Thanks for inquiring about our Principles of Real Estate home study course. The cost of the course is \$195 including shipping and handling for the book. The course includes all study material. A pre license book will be sent to you via priority mail – the other study material included is available online including the license law summary which covers the state relevant material and practice tests for the final exam. These are all designed to help prepare you for the state test. This course is the equivalent of 30 hours of classroom study. After you complete the study material you will take our test. It is 100 questions with a mix of general and state relevant questions. You must make 90% on the open book test. As soon as you pass it the certificate will be issued and sent to you via email. You need it to be admitted to take the state test. The state test is offered in Overland Park, Wichita, Topeka, Hays, and Greenwood Village, CO. A candidate's handbook with more information is available at www.pearsonvue.com. You should read it as it gives you information on the test and procedures. The state test consists of 80 questions on the general and 30 questions on the Kansas Real Estate Law plus 10 pretest questions that don't count on your score. Pass rate is 70% on the state test. It is not open book! The cost for the state test is \$82. You may take the test as many times as needed. It will cost you \$75 each time you retake it and you must pass both parts within a 6-month period and make application for your license within the same 6-month period. You must have 2 forms of identification from the list found in the candidate's handbook. If you pass one part of the test you don't have to take it again as long as you pass the other part within the 6-month period and make application for your license. The certificate you get from us is good for 1 year. The course is also good for one year. Once you complete the state license test you will be required to take the 30-hour Practice course. This must be completed, and certificate received before you can apply for your license. The cost of the 30-hour practice course is \$155 and it's 100% online. It's the information you need to practice real estate. You don't have to take a state test after the Practice course. You'll just take our quiz. I promise you'll pass it and we're here to answer questions. All new licensees are required to have a KBI/FBI background check done (\$70).

After completing the courses and passing the state test you'll need a sponsoring broker. You'll make application with the KREC and pay a \$15 application fee and \$125 license fee to apply for your license. Talk with your prospective broker to see if they have any other fees you'll have to pay. If they're members of the Board of Realtors and MLS, you will be required to join. This can easily be several hundred dollars. If you have any questions, please give us a call: Office: (417)624-5596 or email: Chuck@LowrySchoolOfRealEstate.com

For more information on state requirements please go to the KREC website at: [Salesperson Requirements](#) | KS Real Estate Commission

Make sure this is what you want to do before registering. There are no refunds once you register. You'll have immediate access to the study material on our web site. You'll have to study to pass the test. It isn't easy! We don't want to discourage you. We just want you to know what you're getting in to before you start. One more thing, we pride ourselves on good service. When you're studying under our program, we're available to answer your questions via email. It may take some time for me to get back to you, but I will during normal business hours. We want you to be prepared and pass the first time. I know there may be times you don't understand something. There is a lot to learn and a lot to remember so please ask for help! Again, thanks for your inquiry.

Sincerely,

Chuck Lowry, Director/owner